Who, What, When, Why and How? And what impact?

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- A quick tour of the Highlands and Islands
- A bit of history about us
- What is social enterprise?
- The Impact Hub journey
- Our Impact





HIGHLANDS AND ISLANDS IN SCOTLAND - I





HIGHLANDS AND ISLANDS IN SCOTLAND - 2

















HISEZ



- A social enterprise a Community Interest Company (CIC)
- Provide business support to social enterprises in the Highlands and Islands of Scotland
- I 6 years old, first as a project with grant funding, and for last I I years totally funded by contracts
- Worked with well over 300 organisations over that time
- Small team of 6 staff (plus freelance consultants)
- A property owner 140 sqm of office space in the centre of Inverness
- Open to new ideas and ways of doing business



WHAT IS A SOCIAL ENTERPRISE?

- A business like any other
- Needs to make a profit to survive
- But it invests that profit in its social purpose rather than distributing to shareholders





SOCIAL ENTERPRISE RESPONSES TO LOCAL CIRCUMSTANCES



Community ownership

- Land
- Resources (power generation, forests)
- Services (shops, petrol stations etc.)
- Filling the gaps in service delivery
 - For vulnerable groups (elderly, children, unemployed, homeless)
 - Transport
 - Broadband
- Health, care and wellbeing
 - o Food
 - Activities
 - Care

THE IMPACT HUB JOURNEY THE TIMELINE



- Visit to Tokyo in 2015
- Purchase of a building in 2015
- Visit to Impact Hubs in June 2016
- Decide to become an Impact Hub in September 2016
- Approval from the Impact Hub network to join in April 2017
- Acquire regional license instead of city license
- Official opening June 1 2017





Inverness Serving the Highlands and Islands

THE IMPACT HUB JOURNEY – WHAT IS IMPACT HUB?



- Network of independent but connected, hosted, co-working spaces
- Globally connected, locally rooted
- About achieving social impact, and facilitating others to do so
- Three core components
 - o space,
 - o community, and
 - o content (business mentoring, programmes, workshops, events etc)

































OUR SOCIAL PURPOSE



Reduce the social isolation of the individual and the region



- THE SPACE Co-working space Fixed office Meetings rooms Private space. Flexible and multi-purpose, easy access, welcoming, varied
- THE COMMUNITY around 40 members, random hot-deskers, meeting space, 'The Home of Social Enterprise'
- THE CONTENT business support contracts, unofficial business mentoring, peer-to-peer support, events, B2B contracting



- 6 staff
- £250,000 turnover
- 3 big contracts for business support to social enterprises and SMEs
- Many smaller contracts with community groups
- Own our own space I40sqm



- 40 members mainly Connect members
- One fixed office an entire room rented to around 10 project staff of a social enterprise
- 3-4 member-only events a year
- Series of monthly networking events on various topics
- Collaboration group looking at opportunities for jointly bidding for work amongst members
- Intra-member contracting and joint working

IMPACT – GLOBAL REPORT





WHAT IMPACT - FOR US?



- Increased sustainability of the organisation
- Increased status amongst stakeholders and agencies
- Increased confidence
- Increased connections
- Increased contracting opportunities
- Increased opportunities
- Job creation
- Global connection

WHAT IMPACT - FOR MEMBERS?



- Improved mental and physical health
- Increased connections and wider network
- Increased contracting opportunities
- Collaboration opportunities
- Connection to the global community
- Reduced social isolation
- Opportunity to share ideas, resources and knowledge

WHAT IMPACT - FOR THE REGION?



- Warm dry place to drop into
- A physical presence for social enterprise as a business model
- Business support to wider community
- Networks developed from open events

WHAT IS IMPACT?



Is it about SGDs or something much simpler?

